

WE ARE LOOKING FOR :

## BRANCH MANAGER M/W

PERMANENT CONTRACT

SHENZHEN

### ABOUT US

RDT Logistic is a leader in international transport, organizing logistics and freight forwarding around the world. Every day, we strive to provide quality service by putting the customer at the center of our business.

### IN SHORT

- Family business founded in 1981
- 580 employees
- 23 branches worldwide
- 43 years of experience

## JOB RESPONSIBILITIES

We are seeking a highly operational and commercially driven Branch Manager to lead and develop the Shenzhen office. This role requires a hands-on leader capable of both executing and supervising operations, driving business development, managing profitability, and ensuring operational excellence across all freight forwarding activities.

### Key Responsibilities:

#### Operational Management

- Manage and supervise end-to-end freight forwarding operations (air, ocean, land).
- Prepare and validate quotations; control pricing, margins, and profitability.
- Review and control operational files, disbursements, supplier invoices, and customer billing.
- Ensure accuracy of documentation and full compliance with customs and regulations.
- Optimize processes, routing, and cost efficiency while enforcing SOPs.

#### Business Development & Supplier Management

- Drive local business development through prospecting and client acquisition.
- Maintain and develop relationships with key customers, shippers, and partners.
- Negotiate rates and service conditions with carriers and local service providers.
- Identify and onboard reliable partners to strengthen the local network.

#### Financial & Team Leadership

- Own and manage the branch P&L, ensuring revenue growth and cost control.
- Monitor KPIs, margins, and operational performance.
- Lead, coach, and support the team; set clear objectives and ensure accountability.
- Step in operationally when needed and maintain a performance-driven culture.

### SHENZHEN

301, 3rd Floor, Block A, Li'an Business Building, Dongjiaotou,  
Shekou, Shenzhen City, China 518067

Tél. : + 86 180 1877 4580  
[www.rdtlogistic.com](http://www.rdtlogistic.com)



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### YOUR PROFILE

- Bachelor's degree in Supply Chain, Logistics, Business Administration, or a related field. Master's degree preferred.
- 15+ years of experience in freight forwarding or logistics, with at least 10 years in a managerial or supervisory role.
- Proven track record in operations management, cost control, and performance improvement.
- Deep knowledge of export/import regulations, customs clearance processes, incoterms, and documentation.
- Experience with multi-modal transport, freight forwarder networks.
  
- Excellent communication in both English and Chinese (Mandarin), French is a plus.
- Professional ability to prepare reports and present to regional/global teams.
- Strategic thinker with a hands-on operational mindset.
- Customer-centric approach with strong problem-solving and decision-making skills.
- Financial acumen and negotiation skills.
- Ability to work under pressure, manage multiple priorities, and adapt to evolving business needs.

### CONTRACT AND REMUNERATION

- **Competitive base salary plus performance-based bonus**
- **Local statutory benefits and additional health insurance and annual leaves**
- **Provident fund or pension plan as per local regulations**
- **Opportunities for professional development and career progression**

### INTERESTED?

**Don't wait any longer, join a rapidly growing team!**

**We look forward to receiving your resume and cover letter at:**

**[recrutement-france@rdtlogistic.com](mailto:recrutement-france@rdtlogistic.com)**

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